

Building Bigger & Better: Growth Strategies of Top-Producing Financial Advisors

Presented by Daniel Collison & Sponsored by – Advice2Advisors

What will the advisor learn from this presentation?

This presentation will appeal to the advisor who wants to increase their business by thinking like top-producers. All areas of the financial & estate planning process will increase because of making small changes in the way the advisor interacts with their clients and prospects regardless of the client demographic.

This presentation will also be of benefit to the MGA or the advisor who is operating their own office insurance practice as the advisor will become more knowledgeable and enhance their skills in the areas of practice management, client relationships, management practices and human behaviors when it comes to finances

Presentation Overview

All top-producing financial advisors have mastered the three critical aspects of high performance.

This presentation will show you how to quickly develop the mindset of a top producer; put the structures in place to support dramatic growth; build a marketing and prospecting plan that attracts your ideal clients; and double your business in 3 years or less.