

**22<sup>ND</sup> Annual National Advisor Conference – September 18-20, 2023**  
**Las Vegas, NV – Tuscany Suites & Casino, 255 East Flamingo Road**

Monday September 18, 2023	Tuesday September 19, 2023	Wednesday September 20, 2023
<b>7:45 AM Sharp – 8:00 AM</b> Official Welcome – TBA Opening Remarks – <b>Mike Englert BA, B.Ed., EPC</b>	<b>7:45 AM Sharp – 8:00 AM</b> Daily Announcements – <b>Mike Englert BA, B.Ed., EPC</b>	<b>7:45 AM Sharp – 8:00 AM</b> Daily Announcements – <b>Mike Englert BA, B.Ed., EPC</b>
<b>8:00 AM – 8:50 AM</b> TOPIC TBA <b>Daniel Collison BA, CFP, TEP</b> <i>Sponsored by Advice2Advisors</i>	<b>8:00 AM – 8:50 AM</b> TOPIC TBA <b>Raymond Young</b> <i>Sponsored by LMI Financial Group</i>	<b>8:00 AM – 8:50 AM</b> <i>TOPIC TBA</i> <b>Peter Wouters RFG., AIAA., ARP., TEP., FLMI., RHU., CFP., CLU., CHFC., ACS., ALHC., CPCA., CHS., AFSI., EPC,</b> <i>Sponsored by Canadian Initiative for Elder Planning Studies</i>
<b>9:00 AM – 9:50 AM</b> TOPIC TBA <b>Presenter TBA</b> <i>Sponsored by iA Financial Group (Individual Insurance Sales and Marketing)</i>	<b>9:00 AM – 9:50 AM</b> TOPIC TBA <b>Presenter TBA</b> <i>Sponsored by Canada Protection Plan (a Foresters Financial Company)</i>	<b>9:00 AM – 9:50 AM</b> Proactive Planning for Changing Care Needs: A Practical Approach for Senior Clients <b>Amanda Richards BA CPCA, EPC</b> <i>Sponsored by Chartwell Retirement Residences</i>
<b>10:00 AM – 10:50 AM</b> TOPIC TBA <b>Presenter TBA</b> <i>Sponsored by Combined Insurance</i>	<b>10:00 AM – 10:50 AM</b> The NEW conversation about Money, Wealth and Worth <b>Richard Dolan</b> <i>Sponsored by The Institute of Financial Life Professionals.</i>	<b>10:00 AM – 10:50 AM</b> TOPIC TBA <b>Presenter TBA</b> <i>Sponsored by iA Financial Group (Wealth Management Division)</i>
<b>11:00 AM – 11:50 AM</b> TOPIC TBA <b>Lysa Fitzgerald CFP</b> <i>Sponsored by Manulife Bank</i>	<b>11:00 AM – 11:50 AM</b> TOPIC TBA <b>Presenter TBA</b> <i>Sponsored by iA Financial Group (Living Benefits Division)</i>	<b>11:00 AM – 11:50 AM</b>  <i>TBA</i>
<b>12:00 Noon – 12:50 PM</b> 5 Sure Fire Ways To Get More Prospects And Appointments, And How to Sell Your Products Like Van Sells His! <b>Jim Ruta &amp; Van Mueller</b> <i>Sponsored by AdvisorCraft / SOLIS</i>	<b>12:00 Noon – 12:50 PM</b> TOPIC TBA <b>Don Xavier</b> <i>Sponsored by Don Xavier Academy</i>	<b>12:00 Noon – 12:50 PM</b> TOPIC TBA <b>Lisa Elle FCSI, CFP, CCS, RIS, CHS, CPCA, EPC</b> <i>Sponsored by Ellements Financial Group</i>
<b>1:00 PM – SCAN out and adjourn</b>	<b>1:00 PM - SCAN out and adjourn</b>	<b>1:00 PM – SCAN out and adjourn</b>

*Agenda and times subject to change*