



SSC # 1 - LIFE and ACCIDENT & SICKNESS INSURANCE BASICS

This course provides:

4 Life & A&S CE credits for BC, AB, SK, MB & ON.

QC resident Advisors will receive 4 PDUs

This self-study course covers:

- How life insurance began and developed throughout the years.
- Some of the myths of life insurance
- Types of Life and A&S insurance products and how they are different from each other.
- Accident & Sickness Insurance – what is it? & How to use this insurance?
- Dividends and options.
- Variable Contracts, Annuities.
- The process of Insurance Planning & Risk Management for Life & A&S products.
- Types of reinsurance.
- An overview of Life Insurance taxation.
- The different types of *insurance* distribution channels.
- Insurance contract provisions – What are they? How do they affect your policy?
- What are the legal responsibilities of an Advisor, Agent or Broker?