



**In Memory of Thomas Frederick Miller
September 2, 1949 – September 23, 2020**

Tom Miller, President of Pro-Seminars, and the Canadian Initiative for Elder planning Studies passed away suddenly at the age of 71, Wednesday, September 23, 2020 after a brief illness.

He was married to Bev for 42 years and was the proud father of seven children, grandfather to ten and great-grandfather of one. Tom was a disrupter before it became fashionable.

After a remarkably successful career as a life insurance agent with the former Mutual Life and Clarica in Hamilton, Tom established Pro-Seminars in 1998 with his friend Alex Nicholson.

In 2007, Tom's son-in-law Adam Wyrchimaga was brought into the business to carry on the legacy started by Tom & Alex. Tom wanted to provide necessary continuing education for insurance and financial advisors conveniently at a fair price - and started the independent advisor education industry in the process.

Tens of thousands of advisors from all walks of life, from coast to coast, counted on Tom and "Pro" for all their continuing education.

In 2003, Tom created and established the Canadian Initiative for Elder Planning Studies (CIEPS) along with Alex Nicholson to help professionals working with our aging population learn how to be most helpful and effective with them. The Elder Planning Counselor (EPC) Designation was the first such designation program in Canada.

Today, thousands of financial, medical, legal, and other professionals have earned their EPC.

Tom was a friend and confidant to many in the life insurance and financial industry. He was a man with a loud voice but a soft, gentle heart. Tom would open his life and home to anyone in need and often did. Many people have benefited from his caring and generosity.

From all your friends at CIEPS & Pro-Seminars, rest in peace Tom.